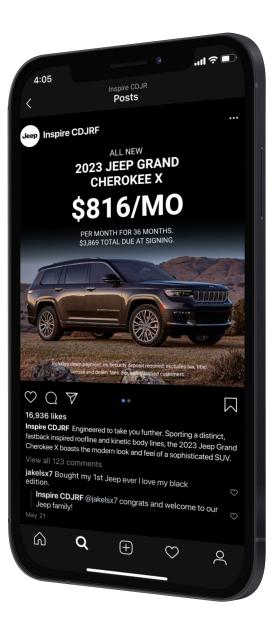
CONNECTED

Creative cross-channel marketing strategy powered by unprecedented technology to maximize dealer ROI.





THE SEARCH IS

Founded by a few dealers with a passion for search marketing in 2011, we set out to maximize dealer ROI with high-ranking, high-converting SEO content and efficient low-funnel search campaigns. Then, things escalated. We began building our own technology to push the limits of what was possible for targeting and converting ready-to-buy shoppers.



2011 SEO Agency Founded By Dealers



2012 FUEL Dynamic Advertising Technology Created



2013 1st Dealer Websites Built For Advanced SEO



2015 1st RETHINK Conference Co-Hosted With Google



2015 Proprietary Connected SEO Strategy Developed

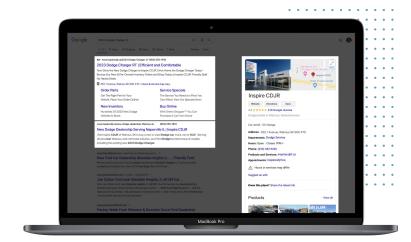


2017 Our 1st Google Mobile Innovation Award!



NOW WE CONNECT THE ENTIRE JOURNEY

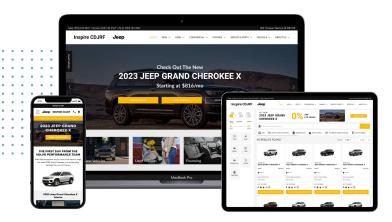
By deploying our fully connected strategy dealers can guide the customer through each touchpoint in the car shopping journey — research, consideration, and decision — while limiting the ability for competitors to steal them away at any point.



BE THE ANSWER ORGANIC SEO • LOCAL SEO • PAID SEARCH

CREATE SEC - LOCAL SEC - FAID SEARCH

To maximize ROI, the core of our marketing strategy and technology was developed to dominate paid, organic, and local search results to capture local ready-to-buy shoppers. We optimize our dealers to be the #1 answer for shoppers' questions 3X over.



BUILD CONSISTENCY AND CONVERSIONS WEBSITE PLATFORM • MANAGED SERVICES

The most dominant marketing strategy doesn't do much good if the website isn't set-up to convert. By building our own websites, our team can seamlessly update creative and offers in sync with the campaigns we're running to maximize the percentage of visitors that become customers.



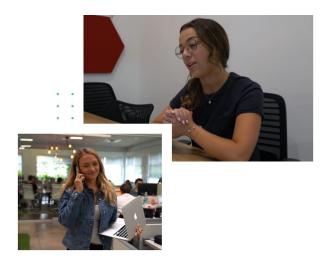
CONNECTED MARKETING

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MANAGED SERVICES

IT TAKES A TEAM TO STAY IN SYNC

Incentives change every month and the world seems to change every day, so how can dealers keep their creative updated and in-sync across their website and marketing channels? We do it all for them with dedicated digital strategists that move fast and create seamless customer journeys that convert.



MEET THE ULTIMATE TEAMMATE

When dealers partner with us, they get a dedicated Performance Manager (PFM) to run point on their entire custom digital strategy, bringing them ongoing insight, ideas, execution, and transparent reporting to drive their business forward. The PFM is the quarterback of each dealer's entire connected strategy.



MOVE EVERY VEHICLE WITH DYNAMIC ADVERTISING

Our FUEL technology dynamically targets search, display, and social advertising to the shoppers most likely to buy soon, and then optimizes the ads in real-time with your inventory feed to showcase the vehicles, details, and images that will convert them into customers.

OUR TECHNOLOGY IS YOUR MARKETING HOOK

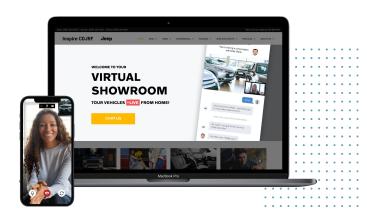
By connecting marketing campaigns with with the Dealer Inspire Platform, you can promote their superior online customer experience and back it-up to drive leads and sales

LET'S MAKE THIS EASY SHOP FROM HOME AND WE'LL DELIVER YOUR CAR!



THE VIRTUAL DEALERSHIP

For example, if you have Conversations you can promote your instant, virtual customer service with live video.







THE INSTANT **VEHICLE FINDER**

Or show in-market shoppers how they can find the perfect vehicle for their lifestyle, budget, and preferences in (literally) milliseconds.

Digital Advertising

Digital Advertising Spend

- Digital Advertising
- Mobile Advertising
- Paid Search
- Retargeting
- Display
- Social (Facebook, Instagram)
- YouTube Video Ads
- Custom Ad Copy
- Prizm Reporting
- Fuel Inventory Search Advertising
- Fuel Sales Map Strategy
- Waze Access

Fuel PPC Software Fee

