

DON'T MAKE YOUR PROSPECTS WAIT. WE CONNECT YOUR ONLINE CONVERSATIONS IN REAL-TIME.

Seamlessly connecting your physical showroom to your digital showroom.

We connect your website visitors to your salespeople in real-time, for authentic, relevant conversations on their preferred communication channel. No bots or outsourced salespeople. We greet, qualify, and then seamlessly pass the conversation over to your pros to do what they do best – sell. The end result: A chat tool customised to your business and an overall positive experience for your prospect.



RAPID RTC Chat increases leads up to **100%**



Sales conversions are **40%** higher when customers can connect directly with a salesperson



Our concierge service averages an industry leading **9 seconds** to pick up a chat and greet your prospect



We enable sales teams to nurture real conversations – averaging **22 minutes** in length

How **RAPID RTC Chat** maximizes your business and your customers' experience:



REAL CONNECTIONS, BETTER EXPERIENCES.

Our Concierge Team maximizes the customer experience by connecting them right to your sales team.



WE'VE GOT YOU COVERED.

24/7/365 coverage by our certified and 100% dedicated Concierge Team.



MOBILE & INTUITIVE.

No apps or software downloads required. Any device. Anytime. Anywhere. Share a brochure, photo, or video in real-time.

BUSINESS INTELLIGENCE.

Chat engagement metrics and a transcript of every conversation is available in real-time for coaching and training opportunities.





USER RECOGNITION.

When a prospect makes subsequent website visits, our technology can reconnect them with the same salesperson for a seamless journey.



RETURN ON INVESTMENT.

Our clients agree it pays for itself in no time through increased and higher quality lead generation and conversion rates.



Our feature-rich offering provides accountability and actionable intelligence for real results.



RAPID RTC Chat revolutionizes the typical chat experience by transitioning your physical showroom to your digital space. Our best-in-class Concierge Team takes personal care of your prospects while we connect them to your sales team in minutes, on each prospect's preferred channel – chat, voice (VoIP), or 1 or 2-way video. Once connected, our Concierge Team continues on standby for the complete conversation as the experience is documented. Following the chat process, a personalized, on-demand email follow-up, complete with full chat transcript, is available to your sales team for a quick and easy deployment. And, with a Business Intelligence dashboard, you'll have actionable insights for coaching and accountability.

An intuitive Digital Chat Experience places conversations in the palm of your hand.



RAPID RTC Chat allows your chat prospects to engage directly with your sales team from any device on any platform. Our Concierge Team immediately greets, qualifies, identifies preferred channel, and pages out to your salespeople. Any salesperson who isn't busy in the showroom can accept and connect to your prospect for a real-time conversation while the Concierge remains on standby to assist if required. And on subsequent website visits, User Recognition technology reconnects them with the same salesperson to continue the online journey.